

## **Director of Development**

The director of development is responsible for developing and implementing all fund-raising strategies for the Artists Association of Nantucket. Reporting to the AAN executive director, the development director will be responsible for achieving AAN's annual and long-term fund-raising goals. In addition, he/she will oversee the engagement and stewardship of donors, members, sponsors, and volunteers. The Development Director will work directly with the AAN's development, special event, graphic design, and public programming staff to support the association's events, membership, grant writing, outreach, and marketing efforts. He/she will be the staff liaison to AAN's special event and development committees.

AAN is seeking a highly motivated candidate with a passion for the mission of the AAN. He/she must have a bachelor's degree and five years demonstrated and progressively challenging experience in fundraising and/or sales and marketing with excellent communication, computer, and organizational skills. Prior experience managing people and volunteers and direct experience with gift solicitation, grant writing, and donor stewardship preferred. Knowledge of planned giving vehicles, including estate gifts of art a plus. Applicants must be able to meet deadlines, handle multiple projects, and have solid writing, editing, and presentation abilities.

*Interested candidates in this full-time, year-round position should send a resume and a letter of interest to the executive director at [cecil@nantucketarts.org](mailto:cecil@nantucketarts.org). AAN will contact only qualified candidates. Artists Association of Nantucket is an equal opportunity employer.*